

Alibaba.com Gold Plus Supplier

Verified

Assessment Report

Presented to

Tianjin HC Hardware Products Co., Ltd.

天津市海尔斯金属制品有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	100m South of Zhenxing Road, Beihuan Industrial Park, Jinghai District, Tianjin City, China
City / Country:	Tianjin / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	birdcontrol
Gold Supplier Company Name:	Tianjin HC Hardware Products Co., Ltd.
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Service Provided by SGS
Report No.: 20814137_P+T





Report Number:	20814137_P+T	Assessment Type	Production & Trade Assessment
Date of Assessment:	27/Sep./2020	Report Date:	27/Sep./2020
Assessor's Name:	Tony Zhang	Validity Period:	28/Sep./2020 -- 27/Sep./2021
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91120223575128822Y
Year Established:	26/May/2011	Validity Period:	26/May/2011 -- 25/May/2031
Export Experience:	9	Industry Experience:	9
Registered Address:	100m South of Zhenxing Road, Beihuan Industrial Park, Jinghai District, Tianjin City, China		
Company Address:	100m South of Zhenxing Road, Beihuan Industrial Park, Jinghai District, Tianjin City, China		
Is it listed company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Tianjin Jinghai Industrial & Commercial Bureau
Registered Capital:	RMB 600,000		
Corporate Representative:	Mr. Zhenghai Chen		
Industry:	Pest Control		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>15,000</u> m ²			
Number of Building(s): <u>4</u>			
Office Size: <u>400</u> m ²			

Section 2: Human Resources

Human Resources			
2.1 Company Chart			
<pre> graph TD GM[GM] --- ViceGM[Vice GM] GM --- Sales[Sales Dept.] GM --- RD[R & D Dept.] GM --- Purchase[Purchase Dept.] GM --- Production[Production Dept.] GM --- QC[QC Dept.] GM --- Financial[Financial Dept.] GM --- Admin[Admin. Dept.] </pre>			
2.2 Employee Headcount			
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	1	0	1
Sales Dept.	15	0	15
R & D Dept.	3	0	3
Purchase Dept.	3	0	3
Production Dept.	47	0	47
QC Dept.	2	0	2
Financial Dept.	2	0	2
Admin. Dept.	1	0	1
Total Number:	75	0	75
2.3 Management			
Department	Name	Title	Year(s) in Current Company
GM	Mr. Zhenghai Chen	General Manager	8



Section 3: Current Export Situation

Current Export Situation																							
There is/are <u>10</u> foreign trading employee(s) in the company.																							
Working Experience	Headcount	<table border="1"> <thead> <tr> <th>Accepted Language</th> <th>Listening & Speaking</th> <th>Reading & Writing</th> </tr> </thead> <tbody> <tr> <td>English</td> <td>Yes</td> <td>Yes</td> </tr> <tr> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td>N/A</td> <td>N/A</td> <td>N/A</td> </tr> </tbody> </table>	Accepted Language	Listening & Speaking	Reading & Writing	English	Yes	Yes	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Accepted Language	Listening & Speaking	Reading & Writing																					
English	Yes	Yes																					
N/A	N/A	N/A																					
N/A	N/A	N/A																					
N/A	N/A	N/A																					
N/A	N/A	N/A																					
N/A	N/A	N/A																					
Over 30 Years	0																						
21-30Years	0																						
11-20 Years	1																						
6-10 Years	7																						
2-5 Years	2																						
Less than 2 years	0																						
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No																					
Export License Registration No.:		02588494																					
Total Revenue (Previous Year):		Confidential																					
Total Export Revenue (Previous Year):		Confidential																					
Estimated Export Revenue (Current Year):		Confidential																					
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No																					
Nearest Port:		Tianjin Port																					
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR																					
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input checked="" type="checkbox"/> Moneybooker																					
Average lead time from product order confirmation to production delivery (products exiting the factory):																							
Product Category	Num	Unit																					
Bird Spikes	30	Days																					
Moth Traps	30	Days																					
Fly Trap Bags and Bottles	30	Days																					
Trap Cages	30	Days																					
Rodent Bait Station	30	Days																					
Average Sampling Time																							
Product Category	Lead Time																						
Bird Spikes	10 Days																						
Moth Traps	10 Days																						
Fly Trap Bags and Bottles	10 Days																						
Trap Cages	10 Days																						
Rodent Bait Station	10 Days																						
The Shortest Sampling Time																							
Product Category	Shortest Lead Time																						
Bird Spikes	10 Days																						

Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station	Confidential	40
South America	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station	Confidential	10
Eastern Europe	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station	Confidential	10
Southeast Asia	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station	Confidential	5
Africa	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station	Confidential	5
Oceania	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station	Confidential	5
Mid East	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station	Confidential	5
Eastern Asia	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station	Confidential	5
Western Europe	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station	Confidential	5
Central America	N/A	0	0
Northern Europe	N/A	0	0
Southern Europe	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station	Confidential	5
South Asia	Bird Spikes; Moth Traps; Fly Trap Bags and Bottles; Trap Cages; Rodent Bait Station	Confidential	5



Domestic Market	N/A	0	0
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Bird Spikes: 4,800,000 Pcs, Moth Traps: 470,000Pcs, Fly Trap Bags and Bottles: 460,000 Pcs, Trap Cages:900,000 Pcs, Rodent Bait Station: 680,000 Pcs				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Bird Spikes	5,000,000 Pcs/Year	4,800,000 Pcs		
Moth Traps	500,000 Pcs/Year	470,000Pcs		
Fly Trap Bags and Bottles	500,000 Pcs/Year	460,000 Pcs		
Trap Cages	1,000,000 Pcs/Year	900,000 Pcs		
Rodent Bait Station	700,000 Pcs/Year	680,000 Pcs		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Cutting Machine	N/A	3	3	Acceptable
Cutting and Bending Machine	N/A	2	3	Acceptable
Welding Machine	N/A	20	3	Acceptable
Punching Machine	N/A	15	2	Acceptable
Hot Press Machine	N/A	2	2	Acceptable
Sealing Machine	N/A	2	2	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
N/A	N/A	N/A	N/A	N/A
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	
5.6 if the factory has testing capability(including qualified staff, equipment and method or certified by any organization& 3rd parties & client)		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5.7 Subcontractors Type		<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input type="checkbox"/> No need to outsource <input checked="" type="checkbox"/> Other		
5.8 Equipment Number		N/A		
5.9 Production Line Number		N/A		
5.10 Work Instruction		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5.11 Clear Production Process		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5.12 Production Management System		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		



5.13 Production Control Capability

Yes

No

Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.3 Quality Control Management				
Item	Content		Observations /Comments	
6.3.1	Is there quality control on all production lines?		<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No	
6.3.2	Do the QA/QC inspectors work independently from the production line?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6.3.3	Who does the QC/QA Manager /Supervisor report to?		GM -- Mr. Zhenghai Chen	
6.3.4	How many QA/QC inspectors in total?		2	
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	3	44	2	
6.3.5 Average Guarantee Time				
Product Category		Guarantee Time		
Bird Spikes		1 Year		
Moth Traps		1 Year		
Fly Trap Bags and Bottles		1 Year		
Trap Cages		1 Year		
Rodent Bait Station		1 Year		
6.3.6 The Longest Guarantee Time				
Product Category		Guarantee Time		
Bird Spikes		1 Year		
6.3.7 Are there any specific inspection standards and guidelines/records of workflow?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.4 Supplier Management				

Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input checked="" type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
6.5 After Sales Service		
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input checked="" type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input checked="" type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

6.6 Overseas After Sales Service

Item	Content	Observations /Comments
6.6.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.2	The location country of overseas service center	<input type="checkbox"/> U.S.A <input type="checkbox"/> India <input type="checkbox"/> Indonesia <input type="checkbox"/> Russia <input type="checkbox"/> Germany <input type="checkbox"/> Malaysia <input type="checkbox"/> Turkey <input checked="" type="checkbox"/> Other
6.6.3	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input checked="" type="checkbox"/> Other

Quality Management Process

Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Confidential	Confidential	Confidential

Received the second-party or the third-party inspection records (inspection report)

Photo 1	Photo 2	Photo 3
---------	---------	---------

Confidential	Confidential	Confidential
Description: Confidential	Description: Confidential	Description: Confidential

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input checked="" type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No



7.7	How are finished products that failed inspection handled?	<input type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary
-----	---	---

Section 8: R & D Capacity

R&D Capacity						
8.1 Current Situation						
There is/are <u>3</u> R&D engineer(s) in the company.						
Education Level	Headcount		Work Experience	Headcount		
Doctorate	0		Over 30 Years	0		
Post-Graduate	0		21-30 Years	0		
Graduate	3		11-20 Years	2		
Junior College	0		6-10 Years	1		
Technical School	0		2-5 Years	0		
High School	0		Less than 2 years	0		
Patent Situation						
Patent No.	The Name of the Patent		The Patent Type	Available Date		
ZL201510389 877.9	A Multifunctional Bionic Trap for Mosquitoes and Flies		The patent for invention	06/Jul./2015 -- 05/Jul./2035		
ZL201420457 226.X	A Multifunctional Mouse Box		The patent for utility model	13/Aug./2014 -- 12/Aug./2024		
ZL201620190 510.4	A Multifunctional Rat Bait Box		The patent for utility model	10/Mar./2016 -- 09/Mar./2026		
ZL201320613 396.8	A Base Plate and Bird-stab Protection		The patent for utility model	30/Sep./2013 -- 29/Sep./2023		
ZL201320429 219.4	A Bird Spikes		The patent for utility model	18/Jul./2014 -- 17/Jul./2024		
ZL201420463 344.1	A Snail Catcher		The patent for utility model	18/Aug./2014 -- 17/Aug./2024		
Brand Situation						
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.		
9937909	Refer to the Photo	Category: 21	14/May/2013 -- 13/May/2023	Photo in Section 11 (Trademark Photos)		
17490170	Refer to the Photo	Category: 21	14/Sep./2016 -- 13/Sep./2026	Photo in Section 11 (Trademark Photos)		
17490310	Refer to the Photo	Category: 21	14/Sep./2016 -- 13/Sep./2026	Photo in Section 11 (Trademark Photos)		
17490803	Refer to the Photo	Category: 21	14/Sep./2016 -- 13/Sep./2026	Photo in Section 11 (Trademark Photos)		
The Average Time For New Products Launched						
Product Category			Lead Time			
Trap Cages			30 Days			
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Rodent Bait Station	30 Days
The Shortest Time For A New Item Launched	
Product Category	Shortest Lead Time
Trap Cages	30 Days
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	AutoCAD
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input checked="" type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input checked="" type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input checked="" type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No







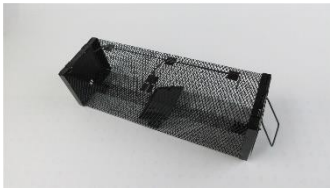



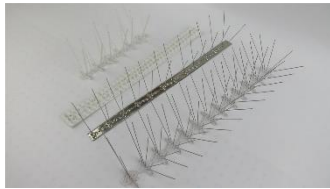

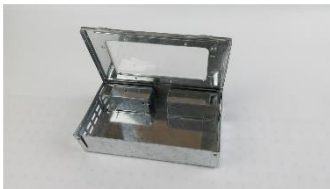

What level of design services are provided?	<input type="checkbox"/> Only add logo/change color/material <input checked="" type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input type="checkbox"/> Create an entirely new product	
New Products Launched quantity for each year		
Product Category	Num	Unit
0	0	0
8.2 R&D Real Case Description		
Customer's Name	Confidential	
Customer's Location	Confidential	
Customer's Industry:	Confidential	
Order's Requirement Description:	Confidential	
8.3 Design Process		
Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Description: Confidential	Description: Confidential	Description: Confidential
8.4 Design Devices		
Device 1	Device 2	Device 3
N/A	N/A	N/A



Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to expand overseas market.	1 Year

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1	 For Trap Cages -- Raw Materials	2	 Cutting	3	 Welding
4	 Assembly	5	 Finished Product	6	 For Bird Spikes -- Raw Materials
7	 Cutting and Bending	8	 Assembly	9	 Finished Products
10	 For Rodent Bait Station -- Punching	11	 Finished Products	12	 For Fly Trap Bags -- Hot Pressing

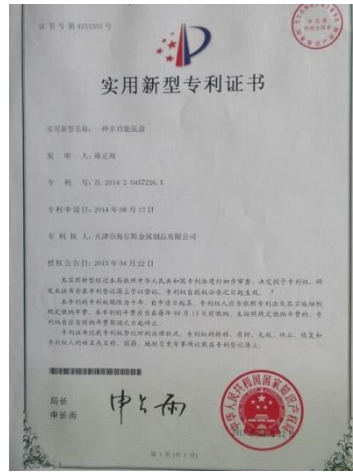
13		14		15	N/A
Sealing		Finished Products		N/A	

Patent Photos

Certification & Photos -- Patent Certificate



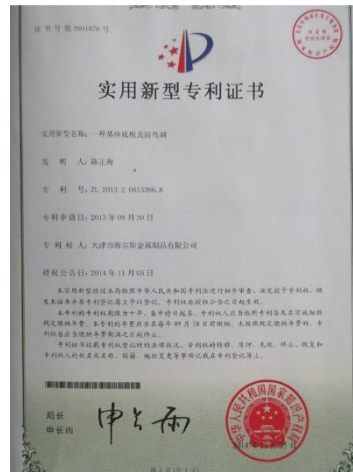
Certification & Photos -- Patent Certificate



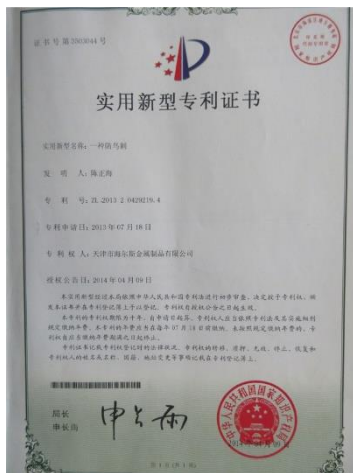
Certification & Photos -- Patent Certificate



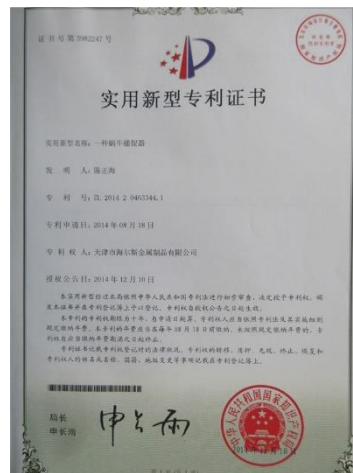
Certification & Photos -- Patent Certificate



Certification & Photos -- Patent Certificate



Certification & Photos -- Patent Certificate



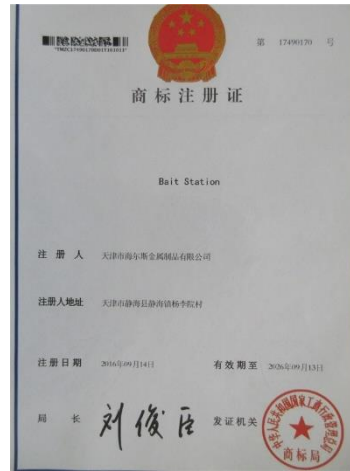
Trademark Photos

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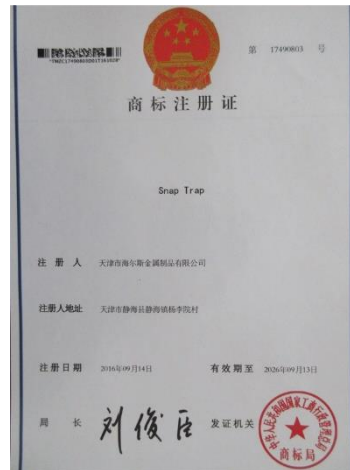
Certification & Photos -- Trademark Certificate







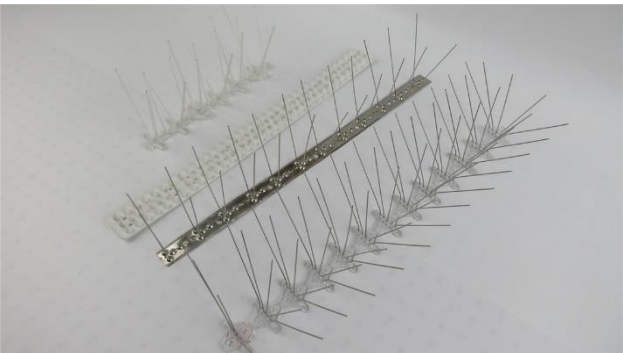

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Certification & Photos -- Trademark Certificate



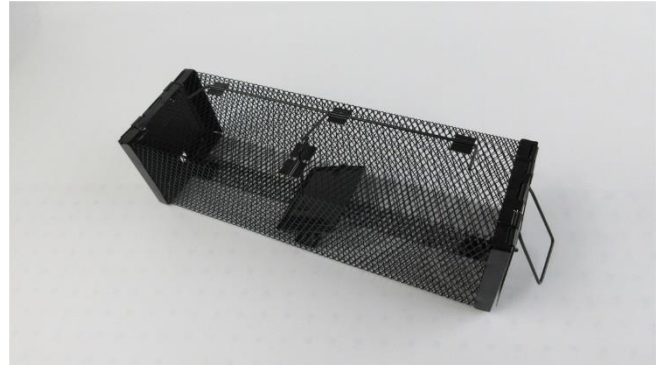
Section 12: Company and Product Samples

Company and Product Samples	
Company Gate 	Office Building 
Workshop 	Product Sample 
Product Sample 	Product Sample 

Product Sample



Product Sample



Product Sample



Product Sample



Product Sample





Product Sample



Section 13: Competitive Advantages

13.1 Product Group Capacity					
13.1.1 Products Sold (Within 12 Months)					
Products Name	Quantity	Revenue (USD)			
Confidential	Confidential	Confidential			
13.1.2 Suppliers Cooperated With (Within 12 Months)					
No. of cooperation suppliers (total)	Confidential				
No. of suppliers (which cooperated over 2 times)	Confidential				
No. of provinces which cooperation suppliers belong to	Confidential				
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
If yes, these projects include	The company would like to provide design solution service for integration project according to client's request.				
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No				
If yes, please describe it	The company would like to provide design solution service for integration project according to client's request.				
13.1.3 Real Case Description:					
Customer Name	Confidential				
Customer Country	Confidential				
Customer Region	Confidential				
Products Category	Confidential				
Order Value (USD)	Confidential				
Order Processing Process	Confidential				
Customer's Feedback	Confidential				
13.2 Real Case for Lower MOQ & Lead Time					
Products Name	MOQ (Within 12 Months)	Lead Time			
Bird Spikes	2,000 Pcs	30 Days			
MOQ for each item	<input type="checkbox"/> less 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input checked="" type="checkbox"/> above 300				
13.3 Real Case for Large Contract & Lead Time					
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Products Name	Order (Within 12 Months)	Lead Time				
Bird Spikes	20,000 Pcs	45 Days				
13.4 Overseas After Sales Service Capacity						
13.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No					
13.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description		
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A		
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A		
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A		
Other		N/A	N/A	N/A		
13.4.3 Average response time	8 Hours					
13.5 After-sales service capacity						
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No					
Experience with large-scale procurement contracts						
Have you had a procurement contract with a Fortune 500 company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No					
The country/region of your overseas service center	N/A					
Overseas showroom						
Do you have an overseas showroom?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No					
The country/region of your overseas showroom	N/A					
Offline trade show						
Have you participated in offline trade shows?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No					
Tradeshow name	American Exhibitions		Official images from the trade show			
Date attended	03/May/2018					
Host Country/Region	America					
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Tradeshow name	American Exhibitions	Official images from the trade show
Date attended	15/Oct./2019	
Host Country/Region	America	
Tradeshow name	Korean Exhibitions	Official images from the trade show
Date attended	24/Sep./2019	
Host Country/Region	Korea	
Centralized procurement		
In the past 12 months, have you sold products from at least three sub-categories?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Overseas warehouse		
Do you have an overseas warehouse?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
The country/region of your overseas warehouse	N/A	

-- End of Report --